## American Equine Insurance Group AEIG is Simply the Best!

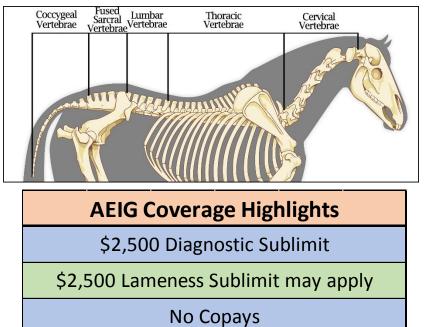
At AEIG, you get coverage written by horse people, for horse people. We believe that we offer the most comprehensive and complete coverage for your horse's unexpected medical needs.

But don't take our word for it. Follow along with our monthly comparison series to see how AEIG stacks up to our competitors. Our case studies use actual paid claims and a \$10,000 limit of medical/surgical coverage to compare how different companies cover the same health condition.

We hope to spotlight some of the important details in the fine print of insurance policies that owners should consider. We want you to feel comfortable in the decision you make when choosing an insurance policy for your equine partners.

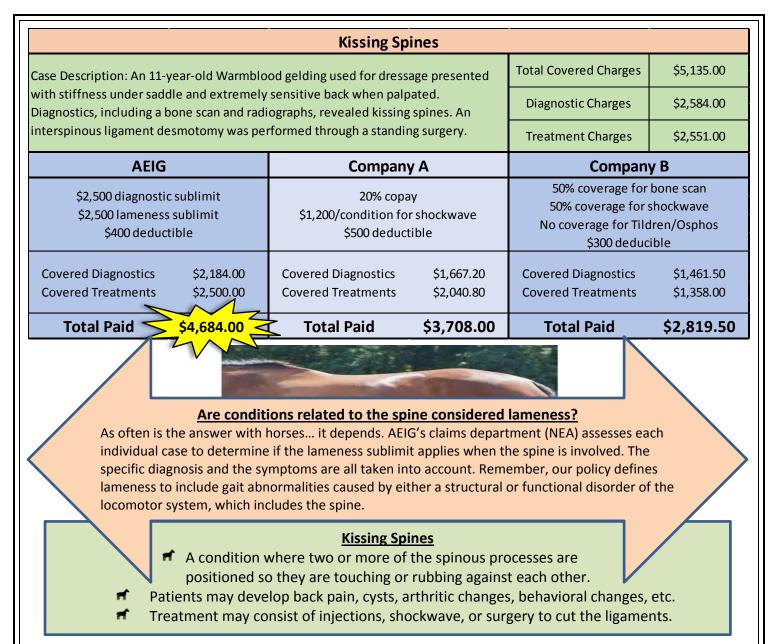
## **Spine Conditions**

Your horse's spine plays a vital role in everything he/she does. Disruption in normal spine function can present itself in a wide array of symptoms. It may be anything from behavioral changes, sore back muscles, lameness, resistance under saddle or even neurological symptoms.



Chiropractic and acupuncture are often used to help maintain back soreness. However, these alternative treatments are not covered by insurance.

Back Soreness					
	se Description: A 13-year-old dressage gelding was treated with one session of ockwave therapy for back soreness diagnosed as a muscle strain. When the		\$4,016.00		
soreness continued and he began resisting loading weight on his right hind, a bone scan was done to further investigate. The diagnosis was arthritis in C6-7, the		Diagnostic Charges	\$2,706.00		
sacroiliac joint (right worse than left), both hind and left front fetlocks, and left hind and left front pasterns. The treatment pursued was to inject the sacroiliac joint.		Treatment Charges	\$1,310.00		
AEIG	Company A	Company B			
\$2,500 diagnostic sublimit \$400 deductible	50% coverage for bone scan 50% coverage for shockwave \$300 deductible	No coverage for DJD/Arthritis \$400/session, \$1,200/claim for shockwave \$400 deductible			
Covered Diagnostics \$2,306.00 Covered Treatments \$1,310.00	Covered Diagnostics \$1,176.00 Covered Treatments \$665.00	Covered Diagnostics Covered Treatments	\$0.00 \$400.00		
Total Paid <b>5</b> \$3,616.00	Total Paid \$1,841.00	Total Paid	\$400.00		



## Check your mortality policy for the possibility of an exclusion for Wobblers Syndrome. AEIG does not have an automatic exclusion for Wobblers.

Cervical Arthritis				
Case Description: A yearling warmblood filly was examined in a hospital for neurological symptoms; finding ataxia in all limbs, facial nerve paresis, and a slight		\$3,585.59		
left ear drop. Blood tests were run, and imaging, including radiographs, revealed C5- 6 and C6-7 degenerative joint disease, an OCD fragment within C5-6, and a cyst-like		\$2,504.66		
lesion on C6. A myelogram showed no significant compression. Treatment was to inject the cervical spine and decrease her caloric intake.		\$1,080.93		
Company A	Company B			
50% coverage fror myelogram \$300 deductible	No coverage for DJD/Arthritis \$400 deductible			
Covered Diagnostics\$1,785.10Covered Treatments\$1,080.93	Covered Diagnostics Covered Treatments	\$0.00 \$0.00		
Total Paid \$2,866.03	Total Paid	\$0.00		
ר וייי	filly was examined in a hospital for all limbs, facial nerve paresis, and a slight maging, including radiographs, revealed C5 o OCD fragment within C5-6, and a cyst-like gnificant compression. Treatment was to r caloric intake. Company A 50% coverage fror myelogram \$300 deductible Covered Diagnostics \$1,785.10 Covered Treatments \$1,080.93	filly was examined in a hospital for all limbs, facial nerve paresis, and a slight maging, including radiographs, revealed C5- DOCD fragment within C5-6, and a cyst-like gnificant compression. Treatment was to r caloric intake.Total Covered ChargesOCD fragment within C5-6, and a cyst-like gnificant compression. Treatment was to r caloric intake.Treatment ChargesCompany ACompany\$300 deductible\$400 deductCovered Diagnostics\$1,785.10 \$1,080.93Covered Diagnostics Covered Treatments		

Watch your in-box the 2<sup>nd</sup> Tuesday of each month: Our next topic will be various lameness conditions, not already covered. If there is a topic you would like us to cover, please let us know.

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- Prices and coverage descriptions in the illustrations and comparisons are based on the respective carrier's filed rating and filings with various state insurance departments as of March 1, 2018.
- Claims comparisons assume all claims are adjusted in the same manner applying equine industry claims handling standards.
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